



## **FISCAL YEAR 2017 ANNUAL REPORT**

***Making a Positive Difference in  
the Lives of the LGBT Community***



**Celebrating 29 Years**

**GAMMA MU FOUNDATION BOARD OF DIRECTORS**

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**The Gamma Mu Foundation is a non-profit, charitable foundation that seeks to make a positive difference in the lives of the LGBT community, primarily in rural and other under-served populations of the United States.**

**Gamma Mu Foundation  
P.O. Box 23520  
Ft. Lauderdale, FL 33307-3520  
[www.gammamufoundation.org](http://www.gammamufoundation.org)  
1-866-463-6007**



Dear Gamma Mu Foundation Donors & Friends,

This has been a remarkable year for the Foundation! Our FY17 assets have increased by \$383,894 for a total of \$2,961,303. We enjoyed a \$289,140 (11%) increase in our portfolio value, a \$134,312 (84%) increase in general contributions received, and a \$9,564 (18%) decrease in administrative expenses. In addition to our asset growth:

The “50/50/50” campaign has been the Foundation’s most successful fundraising drive to date. From 91 donors or households, the Foundation raised \$202,700!! This far exceeded our expectations!

The Foundation introduced a new website that we expected would be more user-friendly and give us more immediate control over content. While we recognize that we have more work to do, the feedback on design and content has been positive.

For FY17-18 grants and scholarships program, we awarded 20 grants and 20 scholarships, totaling \$180,000; this is a \$20,000 increase over last year’s amount. We always receive more requests than we can fund. This year’s “50/50/50” Campaign should allow us to increase next year’s distribution.

Your continued generosity and support is what counts. The work of the Foundation could not be done it. Of course, our goal is to distribute more awards to deserving organizations and students. Please consider increasing your annual contribution and supporting our fundraisers.

While it has been a privilege and an honor to serve as President of the Foundation since 2014, I will relinquish this position during our Annual Meeting in Atlanta. However, I will continue to serve on the Board, and work to ensure that the Foundation continues to be well-funded and strengthens its support to our LGBTQ community.

With gratitude and best wishes,

Scott Kahle  
President

**INDEPENDENT AUDITOR'S REPORT**

Board of Directors  
Gamma Mu Foundation, Inc.  
Ft. Lauderdale, Florida

We have audited the accompanying financial statements of Gamma Mu Foundation, Inc., which comprise the balance sheet as of June 30, 2017, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

**Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Gamma Mu Foundation as of June 30, 2017, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Prior Period Financial Statements**

The June 30, 2016 financial statements were reviewed by us, and our report thereon dated August 26, 2016, stated we were not aware of any material modifications that should be made to those financial statements for them to be in conformity with accounting principles generally accepted in the United States of America. However, a review is substantially less in scope than an audit and does not provide a basis for the expression of an opinion on the financial statements.

*Bellenfant, PLLC*

August 21, 2017

GAMMA MU FOUNDATION, INC.  
 PRELIMINARY STATEMENT OF SUPPORT AND REVENUE, EXPENSES  
 AND CHANGES IN NET ASSETS  
 FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

	<u>2017 (Audited)</u>	<u>2016 (Reviewed)</u>
Unrestricted Contributions	69,403.89	73,600.00
<b>Total General Contributions</b>	<b>69,403.89</b>	<b>73,600.00</b>
City Fundraisers		
Net Celebration Income	27,732.42	25,268.20
Net Transitions-Palm Springs Income	.	4,620.00
50/50/50 Challenge Contributions	195,775.00	0.00
<b>Total City Fundraisers</b>	<b>223,507.42</b>	<b>29,888.20</b>
Hurter's Fundraiser	2,050.00	2,183.00
Bequests Received		55,000.00
Amazon Smile Income	165.37	117.31
Paypal Giving Fund Income		26.00
<b>Total Other Income</b>	<b>2,215.37</b>	<b>57,326.31</b>
<b>Total Foundation Income</b>	<b>295,126.68</b>	<b>160,814.51</b>
<b>Total Income</b>	<b>295,126.68</b>	<b>160,814.51</b>
Scholarships	29,250.00	30,000.00
Grants Awarded - Other	128,250.00	130,000.00
<b>Total Foundation Programs</b>	<b>157,500.00</b>	<b>160,000.00</b>
Administrative Services	10,821.95	10,070.40
Accounting Services	8,400.00	8,400.00
Board meeting expenses	3,711.53	6,420.11
Computer expense	2,133.90	10,840.00
Cliff Pettit Fellows	3,444.88	1,409.83
Audit/Review & Tax Preparation	3,825.00	5,425.00
Banking Service Charges	140.00	183.64
Credit Card Merchant Fees	2,937.45	1,575.31
Liability Insurance	1,607.00	1,714.00
<b>Total Professional Fees</b>	<b>8,509.45</b>	<b>8,897.95</b>
Website Expense	120.00	950.00
Licenses & Permits		61.25
Printing and Reproduction	3,338.05	3,433.47
Telephone	155.92	255.38
Postage and Delivery	2,097.35	1,630.89
Office Supplies	138.99	57.03
<b>Total Miscellaneous</b>	<b>5,850.31</b>	<b>5,398.02</b>
<b>Total Foundation Administration</b>	<b>42,872.02</b>	<b>52,436.31</b>
<b>Total Expense</b>	<b>200,372.02</b>	<b>212,436.31</b>
Dividend Income	44,852.00	55,508.31
Net Realized/Unrealized Gain on Investments	234,809.98	-214,539.39
Cap Gain Income	9,477.76	51,732.62
<b>Total Other Income</b>	<b>289,139.74</b>	<b>-107,298.46</b>
<b>Change in Net Assets</b>	<b>383,894.40</b>	<b>-158,920.26</b>
<b>Net Assets - Beginning</b>	<b>2,577,408.61</b>	<b>2,736,328.87</b>
<b>NetAssets - Ending</b>	<b>2,961,303.01</b>	<b>2,577,408.61</b>



***In Their Own Words***  
**Excerpts from FY 2017 Grantee Interim Reports**  
**Total Granted— \$130,000**

**HIV/AIDS Services**

**AIDS Leadership Foothills, Hickory, NC**                      **Grant Amount \$7,000**

ALFA has performed a "soft" roll out of the HCV as HIV testing strategy. For testing sites that serve high-risk intravenous drug users, we have developed marketing materials that emphasize HCV testing. Thus far, interest in testing at the sites has exceeded our expectations. We also will be using HCV marketing materials at 2017 health fairs and community events. ALFA still does not have the capacity to widely advertise our HCV testing services, as outlined in the program proposal. However, we have been able to partner with Partners, the regional behavioral health MCO/LME, to initiate a HIV testing program based in SACs with a dedicated staff person. For several months in 2016, the state of North Carolina ordered ALFA to halt HCV testing while a reporting form was developed. This has been overcome and ALFA has made progress in increasing our testing locations and number of individuals tested.

**Colorado ManReach, Nederland, Co**                      **Grant Amount - \$9,600**

The first of the two COMR gatherings supported by the Gamma Mu Foundation occurred September 1-4, 2016, at La Foret Retreat in Southern Colorado. Twenty-nine GBT men attended. These came from towns that included Fountain, Grand Junction, Hotchkiss, Laporte, Mancos, Nederland, Pueblo, Colorado Springs, Manitou Springs, Denver, Boulder, and Fort Collins. Participants ranged from 24 to 76 years in age. All 29 attendees participated in COMR Community Level Intervention (CLI) which is based on the Centers for Disease Control-approved Mpowerment program model. The men also participated in a survey created by COMR to identify unaddressed health issues in Colorado's GBT community. Although the survey has not been administered yet at the 2017 Cal-Wood gathering or online, some trends can be identified already through the responses. This grant has allowed us to leverage savings while we grow revenues from newly-implemented engagements.

**Covenant House, Charleston, WV**                      **Grant Amount - \$5,200**

Our first goal is to find safe and sanitary housing for 10 HIV+ individuals from high needs priority groups. To date, we have housed 7. Two of these were provided apartments in the Housing First program for chronically homeless persons. Five have been housed through our Tenant Based Rental Assistance (TBRA) program which specifically serves HIV+ persons. All seven have come from high risk groups. Our second goal is to provide 10 HIV+ individuals with furniture and household items for their unfurnished apartments. All seven participants have worked with the Covenant House case manager to purchase furniture and bedding for their unfurnished apartments. The process of shopping for and moving in such items has definitely strengthened

bonds between staff and clients. Our final project goal is to connect 10 HIV+ individuals to necessary social and medical services. This goal is also proceeding well. Six of the seven individuals are now compliant with their medicines.

**Food for Thought, Forestville, CA**

**Grant Amount - \$4,000**

The AIDS Nutrient Bank is very appreciative of the \$4,000 grant from the Gamma Mu Foundation in 2016. This grant was used to provide hundreds of people affected by HIV in Sonoma County, California, primarily gay seniors, with nutrition counseling and appropriate vitamins and supplements for their individual concerns and conditions. We are pleased to report that the majority of our clients have reported significant improvements in their health since receiving services. One client, an older gay gentleman, mentioned how much his health has changed since taking our available products offered at no cost through the ANB program. He told us his CD4 counts were getting dangerously low, when the doctor and our registered dietician suggested his taking NAC. Within a few months his CD4 count returned to normal levels and he says his health improved in numerous ways.

**Open Aid Alliance, Missoula, MT**

**Grant Amount - \$7,000**

Open Aid Alliance received funding to expand our PrEP Referral Program in Montana. The PrEP Referral Program consists of education and outreach through our website and community events, as well as individual appointments in our office for referral consultations. Program expansion includes increasing the number of medical providers willing to prescribe PrEP and increasing knowledge and awareness of PrEP as an HIV prevention tool for those at risk for HIV infection. Grant activities have included PrEP training for health care providers, providing counseling and referral services to all those that test positive for HIV. We've made 10 PrEP referrals and successfully engaged 6 individuals in their first PrEP appointment. We've successfully identified and connected with providers in 4 Montana communities.

**Central Florida LGBT Center, Orlando, FL**

**Grant Amount - \$3,600**

Currently the Center Orlando uses "Orasure Saliva Tests" which often result in inconclusive or non-confirmatory results. This presents an unwelcome "trust" issue on the Center's HIV testing program because this saliva test is not 100% accurate. By switching to "Blood Draw" testing, the accuracy rate is nearly 100% and provides the client with faster and more accurate results. The project is broken into two phases. Phase One has been achieved with 7 Center Orlando certified testers completing the 3 all day training which required 5 flawless blood draws as a requirement for passing. With our testers now certified in "Blood Draw," Phase Two will be placing the order for the new testing method supplies. This action has been delayed somewhat as the new Center construction is behind schedule due to unforeseen building code upgrades. As the writing of this report, the building is back on schedule and the Center's testing program will move into the new 3 room testing suite by May 8<sup>th</sup>, 2017.

**Vermont CARES, Burlington, VT****Grant Amount - \$10,000**

Vermont CARES has continued strong progress toward our goal of eradicating HIV in Vermont. This campaign involves increasing awareness of HIV risk, increased prevention, and strengthened care and medication adherence. We are linking newly diagnosed HIV-positive individuals into medical care much faster than the national average and goal (still an average of 7 days as opposed to 90 days nationally), we have expanded AIDS housing in Vermont, and nearly 96 of those we serve are adherent to their HIV medication. We've also increased syringe exchange to now 8 of Vermont's 14 counties. Our HIV testing program remains the largest anonymous testing service in our state. We opened a new office in Central Vermont allowing for syringe exchange in two additional rural counties and this new site is tied to a medical center so that our clients struggling with addiction can get much-needed medical attention and referrals to treatment easily.

**Community Services****ALSO Youth, Inc., Sarasota, FL****Grant Amount - \$6,500**

Grant funds are being used to inform and raise awareness of the safe places and resources that ALSO Youth provides to LGBTQ youth and the community. We are doing this by utilizing up-to-date and popular technology to reach out to everyone and increasing our visibility and impact in the community by taking our message on the road. The most successful outcome of the funding is the ability to have staff conduct more training sessions and raise awareness in the community. An on-going obstacle is lack of access to students and staff in our local school district. ALSO staff are approved to go into schools to provide Ally trainings to youth, but the actual occurrence of these trainings depends on the individual administration at each school and we are often given limited time to speak at staff meetings. ALSO is partnering with Equality Florida on this endeavor. We are using the data collected from this grant project, as well as anecdotal information, to formulate other grant proposals and to use as marketing materials to solicit more resources to support our organization.

**Campus Pride, Charlotte, NC****Grant Amount - \$7,000**

The mission of Campus Pride is to serve LGBTQ and ally student leaders and campus organizations in the areas of leadership development, support programs and services to create safer, more inclusive LGBTQ-friendly colleges and universities. One of our core programs, the Campus Pride Summer Leadership Academy (Camp Pride), is a pre-established summer leadership academy for LGBTQ college students. Camp Pride, the only one of its kind, educates, enlightens and empowers youth on college campuses across the United States. The five day Camp experience makes a personal investment in LGBTQ and ally youth as the future leaders of our movement for equality. The Camp philosophy is built on a social justice leadership model and promotes progressive critical thinking in areas such as consciousness of self, collaboration and ethical leadership. In addition, the Camp participants create lifelong friendships



and peer-to-peer campus networks with LGBTQ and ally leaders on a statewide and national level.

**Easton Mountain, Greenwich, NY**

**Grant Amount - \$10,000**

Gay Men of Color was held at Easton Mountain Retreat from Friday evening, April 7<sup>th</sup> to Sunday afternoon, April 9<sup>th</sup>, 2017. The retreat served 24 gay men of color. We provided round-trip bus tickets for six attendees, and provided rides from the bus station to Easton Mountain and back without charge. The attendees came from various states, including one from Maryland, 13 from New York City, one from Massachusetts, one from New Jersey, one from Pennsylvania, one from Texas, and one from Vermont. The ages ranged from 23 to 55 years old. Of the 24 participants, 19 completed both the pre- and post-event surveys. The pre-survey was disseminated at the Opening Circle, which occurred one hour after the first meal of the retreat. After this, the participants enjoyed an evening activity and free time, followed by a full day of activities and free time on Saturday, and morning and early afternoon activities on Sunday, followed by a Closing Circle at which the post-survey was disseminated.

**Hudson Pride Foundation, Hudson, NY**

**Grant Amount - \$10,000**

LGBTQ seniors are twice as likely to live alone and be single and 3-4 times as likely not to have children. Through our “Elder Pride Program”, we seek to offset these challenges with life-affirming programs and initiatives through increased community awareness & sensitivity to the experiences and needs of this population. The first phase of our Elder Pride Program was a multi-question Needs Assessment Survey mailing that was mailed on December 7, 2016 to seniors above the age of 60 years in Columbia County, NY. We estimate that approximately 4% (or 693) of the seniors in Columbia County, NY identify as LGBTQ. The survey closed on January 30, 2017. On May 6, 2017, we launched Elder Pride programming with a social gathering/meet and greet for LGBTQ seniors. Outreach through social media, local press and community notices (posters and flyers) begin at the end of April, 2017. On June 24, 2017, Elder Pride will sponsor a workshop on advanced care planning with guest speakers from local Columbia County, NY healthcare agencies.

**LGBT Center Central PA, Harrisburg, PA**

**Grant Amount - \$7,000**

An outcome from the previous year was the development of cultural outings for LGBT seniors. The specific comments we rally around for this programming “doing things in a group that you would otherwise do by yourself,” and “anytime you’re with somebody, it’s better” reflects our goal to decrease isolation. These cultural outings have increased to about ten core attendees participating regularly with several others joining in for individual events. We’ve trained three new LGBT seniors to be peer leaders for our monthly LGBT seniors meet-up in Harrisburg, with 23 LGBT seniors participating in that program. Our monthly LGBT seniors meet-up in York has 14 participants, and the LGBT seniors meet-up in Lancaster is on hold as we reorganize programming there. Four LGBT seniors participated in the Lancaster LGBT Community Meeting we held in March to engage in the process of re-envisioning our ap-

proach to LGBT programming in Lancaster. We also continue to host a lunchtime discussion group for LGBT seniors in Harrisburg, with 45 participants during the grant period.

**LGBT Grant County, Silver City, NM**

**Grant Amount - \$1,500**

The first half funds you provided us were used to bring the Names Quilt to Silver City. The quilt was on display in the Old Elks Club. This building is a block off our main street so we were able to place signage strategically to attract those visiting our historic downtown. We were able to have the display for three days, November 30 and December 1 and 2. Over 100 people viewed the quilt. Because of your assistance in bring the quilt to Silver City, people have come to anticipate the quilts arrival and submit names they would like to see. Famous people or friends and family are requested and with the generosity of the Names Project, they complied as much as they were able. We are also getting Western New Mexico University involved with our project and have a dedicated group of students seeking more knowledge of the disease and its devastation. For our second annual Pridefest, the city closed an intersection off our main street for vendors, a stage and dancing area along with a site for HIV Rapid Testing.

**One Iowa Education Fund, Des Moines, IA**

**Grant Amount - \$6,000**

One Iowa has made significant strides to train and build relationships with educators, community leaders, and policy makers within a 50-mile radius of Humboldt, Mason City, and Cedar Falls/Waterloo. In addition to the planned Safe Zone training, One Iowa also works closely with the Center for Violence Prevention (CVP) based at the University of Northern Iowa. On September 28, 2015, the Governor's Office on Bullying Prevention was created and housed within the CVP. Since this office was established, the CVP has been charged with developing impactful anti-bullying violence prevention toolkits for students from kindergarten through college. One Iowa has also been asked to educate 60 AmeriCorps members on how to cultivate safe spaces for LGBTQ people within their work in Vinton (a small city 45 miles southeast of Cedar Falls) in July. The knowledge and skills provided to Transcend North Iowa personal going through our Safe Zone training gave them increased credibility and growth potential. In addition to hosting support group meetings facilitated by Safe Zone-designated leaders in both Mason City and Charles City, the group is working with the University of Northern Iowa LGBT Center to cultivate a transition benefiting transgender students in the Cedar Falls/Waterloo area.

**OutCenter, Benton Harbor, MI**

**Grant Amount - \$4,500**

OutCenter's Teen Pride Program continues to grow in attendance numbers, surpassing the attendance precedent set in 2015 by 86% in 2016. While it seems Drop-In Center attendance has not increased, per se, we are receiving more calls and visits from parents, school counselors, and agencies working with teens and their families. Too, we are receiving many more inquiries from schools seeking help on establishing GSAs in rural areas, and for our Diversity

and Inclusivity Training. The Teen Pride Gay-Straight Alliance meetings continued as proposed during the interim reporting period. Efforts to help area schools create their own Gay-Straight Alliances continued as well. Teens who attend the monthly OutCenter GSA have been returning to their respective schools and seeking out support to establish a GSA within their school. Through the Teen Pride program, we continue to help individual teens. One teen was kicked out of his home when he came out to his congregation and shuttled to his father who moved to another school district. The teen is now attending community college while working full time at a bank. A second Teen Pride GSA student came in along with the first teen and, as a cumulative result of these teens' courage and the OutCenter's diligence, meetings in 2015 and 2016 led up to a call from Superintendent, Shane Peters. He requested the OutCenter's Diversity and Inclusivity Training in September 2016. All staff of the entire district were required to attend.

**SAGE Maine, Hancock, ME**

**Grant Amount - \$7,500**

Thank you for the grant made to SAGE Maine. The grant provided support for our drop-in centers, our telephone conference call system ("virtual drop-in centers"), and support for individual meals at the monthly lunches. We had 15 Drop-In meetings at three different locations (Bangor, Damariscotta, and Ellsworth). We had 26 state-wide telephone conferences ("virtual drop-in center") with 113 participants; average = 4.3 participants per session. We had three monthly lunches in Bangor (up to 19 participants + 2 service dogs). In addition, the grant support has provided SAGE Maine with shared space in Portland for drop-in and other programs. With other funding, SAGE Maine has provided monthly dinners in Portland and a conference with the University of Southern Maine Jean Byers Sampson Center for Diversity in Maine of the film *Reel in the Closet* about LGBT history. We also have planned a 2-day conference for April 22 & 23.

**Stonewall Alliance of Chico, Inc., Chico, CA**

**Grant Amount - \$8,500**

Funds are being used to cover the loss of approximately \$8,500 in community drive funds that were matched by the City of Chico. This funding has ensured the uninterrupted continuation of our programs and services. Stonewall Alliance of Chico (Stonewall) continues to build on past successes, including seeing larger numbers of participants at all of our events as well as expanded services for specific subpopulations. As part of Trans GNC Week, Stonewall holds trainings for health care professionals to increase provider competency and capacity in our service area. This year attendance was up by over 50%. Outreach services were expanded to the contiguous, rural Glenn County in partnership with the Orland Unified School District. A new support group was started in contiguous, rural Tehama County in space provided by the Tehama County Department of Education. Support groups serving subpopulations have expanded as our Trans GNC Teen Group and Parents of Trans GNC youth have more than doubled. We are bringing on 7 new Marriage and Family Therapist Trainee counselors this spring and summer.



**Central Florida LGBT Center, Orlando, FL      Grant Amount - \$5,100**

The Older, Wiser, Learning (OWL) project proposal introduced a new component that assists seniors with a formal training in how to understand and use technology and improve current lifestyles. The three goals of the project are; to develop and present technical learning experiences, use of expert presenters to introduce technology and “how to use” to the group and to ensure the seniors are receiving proper training to better their lives. The project’s phase One included collection of survey data on current technological knowledge of the OWL Senior Group, 2 workshops on social media and smart phone topical guest speakers at regular OWL meetings. Phase Two utilizes the Center’s new Cyber Center for bi-weekly workshops in the Center’s new Computer Lab. The Center is currently 3 weeks away from moving into our new Center facility which has been delayed due to issues of bringing a structure built in the 1960’s up to current building codes. Workshops will include subject matter included in the grant proposal such as basic computer knowledge, hand-held device knowledge, and use of programs such as Microsoft Word and Excel. The entrance survey revealed participants are interested in social media (Facebook, Twitter, Instagram etc.) and graphic design such as publisher to design cards, media, and other projects. The Technology Project this grant has funded has been enthusiastically accepted by the target audience it was designed to reach.

***Research & Public Education***

**NM Community AIDS, Santa Fe, NM      Grant Amount - \$10,000**

In the first half of the funding year, we have reached or exceeded all targets for this project. We provided LGBTQ cultural competence trainings to more than 400 health care providers and medical support staff, including physicians, nurses, community health workers and medical students. We have continued to refine the curriculum for this training and to develop specialized presentations for participants with different professions and backgrounds. In addition to our basic curriculum, we have developed versions for pediatricians, community health workers, emergency medical practitioners and public health workers. We have provided training on clinical issues affecting LGBTQ patients to more than 200 physicians. We continue to work with the Office of Diversity and Inclusion at the UNM Health Sciences Center to expand our access to students studying medicine, nursing and pharmacy. Unfortunately, Equality New Mexico has gone through a number of organizational changes that negatively impacted their ability to partner with us. In order to bring this work to completion, we have found other partners and also applied for funding to support a part-time staff person whose responsibilities will focus on this project.



**Fiscal Year 2017 Scholarships**  
**16 Scholarships**  
**Total \$30,000**

This year our Foundation made awards of \$11,500 to six graduate students \$16,000 to nine undergraduate students and \$2,500 to our first LGBT scholarship recipient, for a total of \$30,000 to 16 students. We received 174 qualifying scholarship applications. Ninety (52%) of these were undergraduate applications, 50 (29%) were graduate applications and 34 (19%) were for our new LGBT scholarship, the “Folisi and Goodwin Scholarship in memory of Ray Williams”. The undergraduates were divided into three groups and each evaluator was assigned over 50 applications to evaluate. The top rankings from each of the three groups were then redistributed for a second evaluation and the top rankings were selected as the winners. The graduate and LGBT evaluators evaluated all of the applications for their scholarship type and the top scores were selected.

Special thanks go to our 12 evaluators:

Undergraduate Evaluators: Patrick Burke, Martin Culbreth, Paul Dunn, Frank Rambusch, Wade Simpson and Richard Torban  
Graduate Evaluators: John Block, Bill Courtney and John Ellis  
LGBT Evaluators: Scott Kahle and Douglas Morton

Our 6 Graduate Scholarship winners are:

Tyler Hayes	2nd Award
Arron Louie	
Tyler Degener	
Alan Chan	
Dane Snow	
Joseph Grogg	

Our 12 undergraduate scholarship winners are:

Tyler Mills	
Robert Reid	2nd Award
Noah Pyzik	2nd Award
Rhine Williams	
Noah Miller	
Jashua Faries	
Tanner Mobley	
Douglas Raigosa	
Dylan Rice	
William Thai	

**Photos and additional information on these scholarship winners appear on the following three pages.**



Tyler Hayes  
*Robin McDonald  
Memorial Scholarship*  
\$2,500  
Harvard Medical  
School - PhD



Aaron Louie  
*Cliff and Aileen Pettit  
Memorial Scholarship*  
\$2,500  
University of California San  
Francisco PhD



Tyler Degener  
*Husky /Phillips  
Scholarship*  
\$2,500  
Drexel University  
PhD



Alan Chan  
\$1,500  
Florida State  
University  
PhD



Dane Snow  
\$1,500  
University of Washington  
Master of Public Affairs



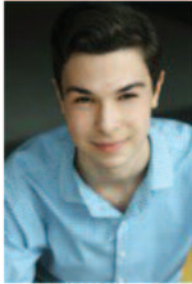
Joseph Grogg  
\$1,000  
Rutgers Robert Wood  
Johnson Medical  
School, PhD



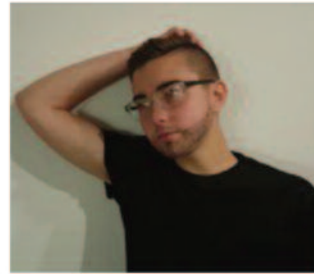
Tyler Miles  
*Steve Lotterer Scholarship*  
\$2,500  
Yale University  
BS in International  
Relations



Robert Reid  
*Tonamora Scholarship*  
\$2,500  
Drexel University  
BS in Finance and  
Organizational Management



Noah Pyzik  
*Clark Trust Scholarship*  
\$2,500  
Marymount College  
BA in Psychology and  
Musical Theatre



Rhine Williams  
\$1,500  
West Virginia University  
BS in Psychology



Noah Miller  
\$1,500  
Coastal University  
BS in Marine Biology



Joshua Faires  
\$1500  
Princeton University  
BS in Computer  
Science



Tanner Mobley  
\$1,500  
Coastal College  
BA in Communications  
and International Studies



Douglas Riagosa  
\$1,500  
Harvey Mudd College  
BS in Astrophysics



Dylan Rice  
*Folisi/Goodwin*  
*Scholarship IMO Ray Williams*  
\$2,500  
Harvard University  
BS in Neurobiology



William Thai  
\$1,000  
American University  
BA in Clinical  
Psychology





## Memorials Received During FY 2017

### Donor

Tom Hyatt  
Robert Antenucci  
Finn Longinotto  
Bill Barden  
Ronald Webb  
David Prindable  
Rudolph Premetz

### In Memory of

Doug Bates  
Lai V. Cao  
Lai C. Cao  
Hugh Crawford  
Jay Gandy  
Dolores Prindable  
Ben Sandavol

## Donations “In Honor Of” Received During FY 2017

### Donor

Jack V. Lewis  
Dr. Donn Wells

### In Honor Of

Scott Kahle  
Nicholas Wells

## Meet Patrick Burke Our Newest Board Member



Pat hails originally from Pittsburgh, PA. He hold a MA in mathematics from the University of Pittsburgh and a PhD in Mathematics Education from Teacher’s College, Columbia University in NYC. Pat settled in NYC in 1970 and began a 34-year career with the New York Public School System.

Pat also studied acting at the New School, The H.B. Theater, and the American Academy of Dramatic Arts. Although a teacher of mathematics, Pat directed a number of high school play productions.

Pat retired from the NYC School system in 2004. During his final year, Pat served as the Principal of The High School of Economics and Finance in lower Manhattan, It was there, on 9/11, that Pat provided for the safe evacuation of his students and staff from the school closest to ground zero. After retirement, Pat took a position with the Dept. of Mathematics and Statistics at Hunter College of the City University of New York. At Hunter, Pat teaches mathematics, supervises student teachers, and coordinates the college’s programs in Adolescent Mathematics Education.

We all welcome Pat to the Board. Please take the opportunity to meet with him when possible.

## Foundation Holds Highly Successful Fundraising Events



In celebration of the 50<sup>th</sup> year of Gamma Mu Fraternity, a fundraising challenge was organized to focus on the anniversary Fly-in held in Washington DC in May 2017. The concept was to raise \$50,000 from pre committed donors and an additional \$50,000 during the Fly-in for a total goal of \$100,000.

The success of this campaign far exceeded the goal. The total amount raised by the campaign by FY-end was \$200,950. The campaign will formally come to a close during the Atlanta Fly-in this coming October.

The Foundation wishes to thank everyone who generously donated to the campaign, and especially wishes to thank John Block who created the concept and, with his one-man Public Relations committee, secured the promotion material to make the concept such a huge success. “50/50/50” is by far the most successful effort at fund raising in the history of the Foundation.



Our annual renewal drive was held in the fall. This was the first year we utilized the new NEON donor management system, allowing us to personalize the annual renewal letters with updated cumulative donations for all members. In the near future we will be implementing “donor level” notifications allowing members to better track their contributions.

CELEBRATION was held in January as an annual fund raiser in Fort Lauderdale. The event was held at the clubhouse of the beach front Shore Club condominium. This spectacular location offers a large event venue with a poolside area, bar, ocean view, large kitchen, and more than adequate parking. We wish to thank Wayne Merrill and the Shore Club Condo association for the use of this facility. During a brief presentation, Peter Jacobson from Vermont Cares, and Brad Koogler of Safe Schools South Florida described how their organizations benefitted from the grants they received from the Gamma Mu Foundation. Donors were able to hear directly from organizations that have been given grants and the students who were positively impacted. Attendance this year was on par with previous events. Celebration again generated about \$30,000.



On December 14, “Hunter’s” in Wilton Manor again held a local Fundraiser benefiting the Foundation. This fully underwritten event held at Hunter’s newly renovated bar benefits several local charities. Our thanks to Mark Hunter and his team for this very professional event and their generosity to the community.

CELEBRATION and the Hunter’s Glad to Give events will again be held in December and January with dates to be determined.



## **Cliff Pettit Fellow Program And Foundation Membership**

The Cliff Pettit Fellow Program was established in 1989 as the major source of income for the newly created Gamma Mu Foundation. At that time, all members of Gamma Mu Fraternity were also members of the Foundation. In 1995 that arrangement was revised, limiting Foundation membership to Cliff Pettit Fellows.

Becoming a Cliff Pettit Fellow requires a contribution to the Foundation of \$1,000, which can be lump-sum or accrued over time. Designation as a Cliff Pettit Fellow is permanent and provides for active Foundation membership for one year. After that time, an annual contribution to the Foundation is required to remain an Active Cliff Pettit Fellow and active member.

The Cliff Pettit Fellow program and Foundation membership is open to any individual desiring to support the Foundation's mission.

Foundation membership entitles benefits including the right to vote for Directors and participate in decisions affecting the future of the Foundation. It also allows individuals to serve on all committees including grants and scholarships, thereby having a voice in how Foundation funds are dispersed.

In addition to the ability to serve on Foundation committees, vote on decisions that come before the annual meeting, and participate in the Foundation's future planning, active Cliff Pettit Fellows are invited to attend the Foundation's annual summer retreat and participate in the Board's annual planning session. They are also invited to attend "Active Fellows Only" gatherings held at select Fly-ins provided they are also Gamma Mu members.

The responsibility for making your annual contribution rests with the donor. The Foundation does not send renewal requests because of the sliding 12-month donation window. Should you be in doubt as to when you made your most recent donation you are invited to e-mail our administrator, Michael Pack, at:

**GMFmichael@aol.com** using **"My Donation Status"** as the subject line.

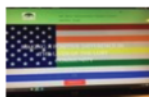
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## A Tribute To Jack Lewis



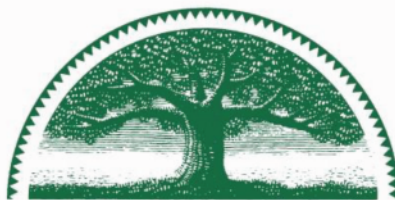
Former Foundation President, Jack Lewis, and his husband, Alan Colvin, have been members of Gamma Mu for 35 years. Jack and Alan became more familiar with the Foundation while attending the original fundraisers held at the Kennedy-Warren in Washington, DC. Jack became Cliff Pettit Fellow number 306.

Both Jack and Alan were heavily involved with two large gay organizations in the Dallas area that were devastated by the AIDS crisis. Our Foundation's focus on gay men impacted by this crisis was something that both wanted to support. Jack, originally from a small town in Kansas, fully understood how difficult it was to raise funds in rural areas.

In 2000, Jack joined the Board of Directors and, since that time, has held the positions of Secretary, Vice President, and then President from 2007 until 2014. Some of Jack's major accomplishments included restarting the Foundation's scholarships program, creating the Legacy Society, increasing the grants and scholarships funding levels, revising the bylaws, updating our mission and vision statements, installing new membership/accounting software, automating the grants and scholarships processes, providing our members with full and accurate donation ledgers, and surveying our membership to seek their input. In addition to these accomplishments, Jack also oversaw the addition of \$1,000,000 to our Foundation funds.

Jack is the first to admit that he could not have done any of the above without the support of the full Board of Directors and our generous donors. However, Jack was able to successfully convey to our donor base that the Foundation was relevant, critical to the future of our community, and a cause worthy of support.

While Jack indicates that this will be his final term on the Board (Jack's appointment expires in 2018), he and Alan will continue to support the outstanding work done by the Foundation. Jack will leave the Board knowing full well that the Board and the Foundation are well-funded and in good hands. The Foundation, in turn, owes Jack gratitude for the considerable effort and energy he has put into the Foundation over the last 17 years



## Fiscal Year 2018 Grants

### Twenty Grants Totaling \$145,000

This year, we received 40 grants applications totaling close to \$320,000; we were able to fund 20 grants for a total of \$145,000. As done since 2014, the entire application and evaluation process is done online, eliminating the need for paper. In addition, the evaluators are able to access the applications anywhere as long as they have an internet connection. Based on the responses to 10 questions, evaluators rate each answer on a scale from 1-10. The individual scores are then aggregated to produce a group score which is then used to determine those proposed organizations that will receive grants. The proposal is then approved by the Board of Directors. As a result, eight grants were awarded to HIV/AIDS Services, ten to Community Services, and two to Research and Public Education organizations.

Special thanks to our 11 evaluators who devoted many hours to this effort.: Scott Kahle (Chairman), Martin Culbreth, John Ellis, Peter Harvey, Mark Hendon, Chuck Kuglen, Douglas Morton, Bob Tracy, Bill Courtney, Bill Jaume, and Jack Lewis. We could not have done it without our volunteers!

<u>HIV/AIDS Services—\$54,400</u>		
AIDS Leadership Foothills	Hickory, NC	\$6,500
Bradbury-Sullivan LGBT Center	Allentown, PA	\$6,000
Colorado MANREACH	Nederland, CO	\$9,600
Covenant House	Charleston, WV	\$5,600
Food For Thought	Forestville, CA	\$3,000
Fraternity House	Escondido, CA	\$5,600
GLBT Center Central Florida	Orlando, FL	\$5,900
Vermont CARES *	Burlington, VT	\$10,000
<u>Community Services—\$74,100</u>		
Easton Mountain	Greenwich, NY	\$7,000
Equality North Carolina ***	Raleigh, NC	\$8,000
LGBT Center Central PA	Harrisburg, PA	\$7,000
OUTCenter	Benton Harbor, MI	\$8,000
Outright Youth Catabwa Valley	Hickory, NC	\$7,250
Proud Theater ***	Manona, WI	\$6,000
Sacramento LGBT Center ***	Sacramento, CA	\$6,400
SAGE Maine	Hancock, ME	\$10,000
Stonewall Alliance of Chino	Chino, CA	\$5,950
Wyoming Equality	Cheyenne, WY	\$8,500
<u>Research &amp; Public Education—\$16,500</u>		
One Iowa **	Des Moines, IA	\$9,500
Safe Schools South Florida	Ft. Lauderdale, FL	\$7,000

\* Awarded the Gamma Mu 50th Anniversary Grant  
 \*\* Awarded the Richard Karpawich Research and Public Education Grant  
 \*\*\* Designates first time applicant

## Fiscal Year 2018 Scholarships Twenty Scholarships Totaling \$35,000

This year we received 196 application; 64 Undergraduate, 61 Graduate and 71 (both undergrad and grad) for our new LGBT scholarship. Due to available funding, we were able to fund only 20 of these; ten undergraduate, nine Graduate and one LGBT (graduate). Seven of these are mandated as they are “Named Awards”. We essentially used the same automated process as with grants except evaluations were based on five questions as opposed to ten.

Special thanks go to our 14 evaluators who devoted many hours to this challenging task. It should be noted that five of these also evaluated grant proposals: Douglas Morton (Chair), John Block, Bill Courtney, Martin Culbreth, John Ellis, Tom Hyatt, Bill Jaume, Rick Joralmon, Jim McGrath, Bobby Mechan, Charlie Potter, Frank Rambusch, David Saylor, and Tom Sikes. We could not have done it without our volunteers!

<u>Graduates -11 Scholarships totaling \$19,000</u>		
Tyler Hayes (3rd Award) <i>Robin McDonald Scholarship</i>	Harvard Medical School	\$2,500
Michael Kokosos <i>Cliff &amp; Aileen Pettit Scholarship</i>	University of Pennsylvania	\$2,500
Tyler Degener (2nd Award) <i>Gamma Mu 50th Anniversary Scholarship</i>	Drexel College of Medicine	\$2,500
Dustin Nowaskie (2nd Award) <i>Folisi &amp; Goodwin IMO Ray Williams Scholarship to LGBT Applicants</i>	Indiana School of Medicine	\$2,500
Tyler Brown	Pepperdine School of Law	\$1,500
Tristan Boyer	Albany Medical College	\$1,500
Andrew Plaque	Univ. of Michigan Law	\$1,500
Adam Morrow	Cambridge University (UK)	\$1,500
Kyle Hunter	UC San Francisco	\$1,000
Patrick Martin-Tuite	UC Berkley	\$1,000
Zachary Einsig	Cornell Law School	\$1,000
<u>Undergraduates - 9 Scholarships totaling \$16,000</u>		
Nicholas Macias <i>Steven A. Lotterer Scholarship</i>	University of South Florida	\$2,500
Michael Cook <i>Art Husky &amp; Herman Phillips Scholarship</i>	Eastern Kentucky University	\$2,500
Mario Franco St. Domingo <i>Tonamora Scholarship</i>	University of Maryland	\$2,500
Jacob Alberg	University of Wisconsin	\$1,500
Noah Pyzik (3rd Award)	Marymount College	\$1,500
Frederico Michelin	George Washington University	\$1,500
Joshua Selke	DePaw University	\$1,500
Tyan Palmer (2nd Award)	Pomona College	\$1,500
Robert Reid (3rd Award)	Drexel University	\$1,000



## July 2017 Foundation Board Summer Meeting and Active Cliff Pettit Fellow Retreat

The Foundation's summer Board meeting is a vehicle whereby the Board can assess prior year successes and plan for continuing growth. Prior to the early 2000's it was a closed event only attended by Board members. The Board realized they were not receiving sufficient input from the donors as to the Foundation's health and more specifically, future direction. The format was therefore modified and it was termed an Active Fellows Retreat inviting all active Cliff Pettit Fellows to attend and participate.

This year's meeting/retreat was held July 14th and 15th at the Embassy Suites in Fort Lauderdale. The event commenced with a separate meeting of the Grants Committee to complete their final recommendations for the FY 2018 Grants. The complete Board meeting then occurred and went for the remainder of Saturday and into late Sunday morning. Nine active Fellows attended and actively participated in the meetings.

While previous summer meetings have included more extensive social activities, The Board decided to take a more conservative approach in recent years. The smaller number of social events has resulted in financial savings to the Foundation. During this years summer meeting, the only social event was a "Meet and Greet The Board" cocktail party in the hotel on Saturday evening. It was highly successful and over 40 local Gamma Mu members attended. The event was at no cost to the Foundation.

