



FISCAL YEAR 2018 ANNUAL REPORT

***Making a Positive Difference in
the Lives of the LGBT Community***



Celebrating 30 Years

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The Gamma Mu Foundation is a non-profit, charitable foundation that seeks to make a positive difference in the lives of the LGBT community, primarily in rural and other under-served populations of the United States.

**Gamma Mu Foundation
P.O. Box 23520
Ft. Lauderdale, FL 33307-3520
www.gammamufoundation.org
1-866-463-6007**



Greetings to our Foundation Members and Friends:

Fiscal year 2018 marks the 30th anniversary of Gamma Mu Foundation. It is also the first year we have maintained over a \$3,000,000 equity level for the entire year, while increasing our awards for grants and scholarships to a new high of \$210,000. Our donations for the year, plus a very profitable set of fundraisers, and a large named award donation, made FY2018 a very successful year.

Our scholarship and grants committees recommended, and the board approved, 25 scholarships, including a second named LGBTQ scholarships and 28 grants for the year. We are very proud of our ongoing support of the LGBTQ communities needs. Our generous donors make this effort possible.

Gamma Mu Foundation is an all volunteer-run organization. All functions such as investment management, grants and scholarship management, fundraising events, public relations and the like are run by volunteers, meaning that donations are re-distributed at an extremely high percentage.

At our July 2018 summer board meeting we voted to implement a planning strategy project to investigate the needs of the Foundation for years ahead. This will include changes needed in communication, fundraising, and future needs of the LGBTQ community, as well as maintaining a healthy financial base. This will allow our donors and Legacy members to have confidence in the long term success of the Foundation.

I am honored to serve in this position and firmly believe the success of the Foundation is a team effort. Our board of directors is a very committed group of professionals who are mindful of the goals necessary to make the Foundation successful. I particularly want to thank my predecessor, Scott Kahle, for his years of service as President, as well his remaining a member of our Executive Committee and taking the role of Secretary. I also wish to thank Cliff Pettit for his ongoing support of the Foundation through the Gamma Mu social organization.

Please accept my best wishes, and my thanks for your ongoing support of the Foundation.

Sincerely,
John N. Ellis
President

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors
Gamma Mu Foundation, Inc.
St. Louisdale, Florida

We have reviewed the accompanying financial statements of Gamma Mu Foundation, Inc., which comprise the balance sheet as of June 30, 2018, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited evidence as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying June 30, 2018 financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Prior Period Financial Statements

The June 30, 2017 statements were audited by us, and we expressed an unqualified opinion on them in our report dated August 31, 2017, but we have not performed any auditing procedures since that date.

Bellenfant, PLLC

August 31, 2018

GAMMA MU FOUNDATION, INC.
STATEMENT OF SUPPORT AND REVENUE, EXPENSES
AND CHANGES IN NET ASSETS
(REVIEWED)
FOR THE YEARS ENDED JUNE 30, 2018 AND 2017

	<u>2018</u> <u>(Reviewed)</u>	<u>2017</u> <u>(Audited)</u>
Unrestricted	199,933.94	89,403.99
Total General Contributions	199,933.94	89,403.99
Net Celebration Income	38,222.37	27,732.42
50/50/50 Challenge Contributions	14,175.00	195,775.00
Total City Fundraisers	62,397.37	223,507.42
Amazon Smile Income	203.43	165.37
Network for Good	500.00	
Total Other Income	3,958.43	2,215.37
Total Foundation Income	218,319.74	205,128.68
Total Income	218,319.74	205,128.68
Scholarships	35,000.00	25,280.00
Grants Awarded - Other	140,000.00	128,290.00
Total Foundation Programs	175,000.00	157,500.00
Administrative Services	11,021.00	10,621.95
Accounting Services	9,400.00	9,400.00
Board meeting expenses	2,436.55	3,711.53
Computer expense	7,876.20	2,133.00
Cliff Pettitt Fellows		3,444.88
Fly-In Promotions	2,058.74	
Professional Fees		
Audit/Review & Tax Preparation	5,025.00	3,825.00
Banking Service Charges	151.00	140.00
Credit Card Merchant Fees	3,601.73	2,937.45
Liability Insurance	1,343.82	1,607.00
Total Professional Fees	10,581.55	8,509.45
Realized Gain/Loss-Donated Stock	79.75	
Charitable Donations	1,000.00	
Website Expense		120.00
Printing and Reproduction	3,303.45	3,338.06
Telephone	108.24	155.92
Postage and Delivery	2,167.13	2,097.35
Office Supplies	602.15	136.98
Total Miscellaneous	7,570.74	5,850.31
Total Foundation Administration	51,314.78	42,572.02
Total Expense	220,314.78	200,372.92
Dividend Income	69,644.63	44,562.00
Net Realized/Unrealized Gain on Investments	247,827.90	234,809.98
Cap Gain Income	57,932.80	9,477.78
Total Other Income	385,035.33	288,139.74
Change in Net Assets	354,875.32	383,894.40
Net Assets - Beginning	2,861,303.01	2,577,408.61
Net Assets - Ending	3,316,178.33	2,961,303.01

Meet Your Newest Foundation Board Members



David Prindable has been a Chicagoan most of his life. Following graduation from the University of Illinois he went on to earn an MBA from Northwestern University's Kellogg School of Business. After a few years working his career took him back to Chicago where he ultimately became Director of Real Estate of Sears with offices in their famed Tower. For the past 25 years, David has been an owner of a residential real estate development and management company specializing in multi-unit apartment buildings in Chicago. David is looking forward to participation as a board member of the Foundation as he believes in "giving back". He has stated that "among the various charities that I am involved with, I find the Gamma Mu Foundation unique in its mission to support often overlooked LGBTQ populations, primarily in rural areas".



Bill Jaume was born in Cuba and migrated to the U.S. in the 1960s. He received a BA from Williams College and a MBA from NY University. He lived in New York City for 35 years and later retired to Fort Lauderdale. Besides working on Wall Street for 25 years in a variety of securities and investment banking activities, he also co-owned a restaurant in Manhattan for 10 years. He was on the board of various Trust Companies during his working career and currently is on the Board of Scaphic Fire, a Miami based professional chamber choir Bill hopes to work on increasing the legacy program and increasing the visibility of the Foundation outside the fraternal organization.



Peter Harvey was born to his English parents in Nigeria and raised in the West Indies. He attended boarding school in England, obtained a degree in Computer Science and lived in London for 10 years. He held positions that took him to Norway, Holland, France, Boston, South Florida and finally Dallas which he has called home for 32 years. His job as an IT consultant had him traveling the US, UK and Asia for 20 years. Peter retired in 2013 after a 36 year career with Fujitsu. He has been a member of Gamma Mu Foundation since 2007. His interest in the Foundation's goals to encourage gay youth with scholarships and support for rural organizations selflessly helping our LGBTQ community in so many different ways led him to start participating in the annual grant evaluations and eventually apply for a Board position. Peter is currently Chairman of the Foundation's Grants Committee.



Bobby Meehan's nearly 30-year career consists of sponsorship sales, sponsorship activation, cause marketing, event planning, broadcast journalism, corporate and non-profit management, fundraising, accounting, live music, and caregiving. Born in New Jersey, Bobby's family relocated to Houston, Texas in 1972. He attended Texas A&M where he earned a BS in Radio-TV Film. He created his own company, Meehan Ideas Group and serves on the Board and Executive Committee of Crime Stoppers of Houston. Bobby lives in Houston with his partner, Dick Krueger. Bobby finds therapy and personal growth through "Excellent Adventures" and TV nights with Dick, voracious writing, occasional runs and cycling treks, shredding his electric guitars, and experiencing most genres of music.

In Their Own Words
Excerpts from FY 2018 Grantee Interim Reports
Total Granted— \$145,000

HIV/AIDS Services

AIDS Leadership Foothills, Hickory, NC

Grant Amount \$6,500

ALFA is pursuing an ambitious condom distribution program thanks to Gamma Mu funding. In the first 6 months of the grant cycle, ALFA has distributed 26,850 condoms in our nine county region, more than on track to distribute the projected outcome of 36,000 condoms.

ALFA has 31 active condom distribution points with 27 condom dispensers installed. These sites are in a variety of facilities including bars, barber shops frequented by African Americans, substance use disorder facilities, colleges, soup kitchens, syringe exchanges, Latino dance clubs and LGBT* youth groups and night clubs. Sites are checked at least monthly and replenished as needed. Each dispenser displays agency and PrEP information.

We have met some challenges in placing condom dispensers in every county we serve. We have found some counties (e.g. Ashe, Alleghany) are so rural that there is not a central meeting location suitable for a distribution site. We have also met resistance with some locations about being a distribution site, due to discomfort with the idea or lack of appropriate space to mount a dispenser. We will likely adjust our expectations to a lower number of dispenser sites. However, due to the success of the sites established we will far exceed the projected number of condoms distributed.

Bradbury-Sullivan LGBT Center, Allentown, PA

Grant Amount \$6,000

Our data-driven approaches to HIV interventions in the Lehigh Valley, supported in part by Gamma Mu Foundation, have been successful in assisting us in reaching hard-to-reach populations for HIV testing. Gamma Mu Foundation's support has been paired with similar support from Grindr and WMUH radio, as well as from our HIV testing partners (Allentown Health Bureau and Lehigh Valley Health Network).

Through our "non-judgy testing" campaign in the Lehigh Valley, Bradbury-Sullivan LGBT Community Center is reaching LGBT people in rural and underserved areas through direct outreach and health promotion. We have utilized postcard outreach, email and social media messaging, geo-targeted in-app messaging on Grindr, and targeted radio ad placements to reach our target population.

Colorado ManREACH, Nederland, CO

Grant Amount \$9,600

Colorado ManREACH applied for and received a \$9,600 grant from the Gamma Mu Foundation. The funds were requested to pay for half of the costs of COMR's two gatherings during the 2017-18 grant year. COMR estimated it would engage a total of 70 participants at these two events.

The first of the two gatherings occurred August 31 - September 3, 2017, at La Foret Retreat north of Colorado Springs. The second will be held this summer. Twenty-six men attended La Foret. Despite its vigorous marketing and outreach efforts, the number was fewer than the 35 COMR had projected.

Moving forward, Colorado ManREACH will continue promoting its events through one-on-one outreach, email campaigns, and social media, including the addition of Meetup which connects individuals based on their interests. Over 100 men have joined the three regional Meetup groups COMR created last month. The organization anticipates the decision it has made to host only one gathering this summer and the additional marketing efforts it is undertaking will result in several new participants attending its event at La Foret Retreat in June.

Covenant House, Charleston, WV

Grant Amount \$7,800

Our first goal is to find safe and secure housing for 10 HIV+ individuals from high needs priority groups. We have already housed 10 such HIV+ individuals in the first half of this program year. Four are currently housed through our Tenant Based Rental Assistance (TBRA) program which specifically serves HIV+ persons who are currently on long-term wait lists for public subsidized housing. Five were assisted in finding and moving into HUD funded Section 8 or public subsidized housing.

Our second goal is to provide 10 HIV+ clients with furniture and/or household items for their unfurnished apartments. All ten participants have received such assistance from the program. We've purchased ten beds or fold-out couches, numerous "starter" household items and kitchenware sets, curtains, microwave ovens and even a used washer/dryer set. We continue to make use of nonprofit partners (like Habitat Restore) when possible while also searching for bedding sales wherever available.

Our third project goal is to connect 10 HIV+ individuals to necessary social and medical services. Nine of our ten participants are compliant and regular with their medical regimens. We are particularly pleased that five of the participants were able to move into HUD subsidized units and live much more comfortably on their public assistance income.

Food for Thought, Forestville, CA

Grant Amount \$3,000

This grant was used to provide hundreds of people affected by HIV in Sonoma County, California, primarily gay seniors, with nutrition counseling and appropriate vitamins and supplements for their individual concerns and conditions.

Results to date: We have provided 1,465 bottles of supplements to 249 clients; Our registered dietitian has conducted 132 one-on-one dietary counseling sessions with our clients; We will conduct our annual client survey this summer; We know anecdotally through client feedback that the majority of clients experience decreased side effects from their HIV medications as a result of receiving our services.

This year, we experienced a major challenge in our community, as many of our clients, volunteers, staff, and donors were impacted by the fires that devastated our region in October. For the past few months, we have been working to help clients who lost their homes rebuild their kitchens, by supplying free kitchen appliances, dishes, and other items. We are happy to have played a part in the fire relief effort, but are still feeling the challenges of this tragedy.

Fraternity House, Escondido, CA

Grant Amount \$5,600

Thanks to funding from Gamma Mu, our Project MEND was able to really take root over the past few months! This support has helped Project MEND in

allowing our Residents to rebuild their lives and regain independence. We hope to have 5 – 10 Residents (20%+) transition to Independent Living, and increase the number of Residents served in a year by that same amount. Since receiving funding from The Gamma Mu Foundation, we have supported two (2) Residents in their return to independent living. We have a third Resident who will move out with our support and the support of family he reconnected with in our care. He is moving in early May. We are pleased that four (4) other Residents are working on transition plans. Our favorite success story of late is Murray, who joined us with a life expectancy of only months. Thoughtful care, engagement in activities and personal development, and Murray's own determination helped him to rebuild his health, and after two years in our care, to move back to living independently. We're so pleased to have Murray visit and occasionally reach out for assistance we are glad to provide.

The LGBT Center of Central Florida Orlando, FL Grant Amount \$5,900

The three goals of the project are: 1. To have the mobile testing vehicle in rural areas to get to people who otherwise would not be able to make it to the physical center for testing. 2. To make sure the mobile testing unit is adequately stocked with supplies for the outreach. 3. To make sure the mobile testing vehicle is in good working order to meet with its many demands.

The grant received from the Gamma Mu Foundation for The Center's Mobile HIV testing vehicle is allowing the agency to reach individuals, who otherwise would not have access to The Center's physical location and get them tested for HIV. It is also giving us the ability to make sure all the supplies for testing are readily available when the van is out in the field.

The grant monies are also allowing The Center to make sure the van is in good working order and is upgraded giving it the ability to go to longer festivals and events, and for the comfort of the testers and those being tested.

We are excited to launch phase three of this project, as this phase will give The Center the ability to reach even more individuals, and hopefully identify and get into care more people who might be infected with HIV but are not aware that they are.

Vermont Cares, Burlington, VT

Grant Amount \$10,000

I'm proud to report that, thanks in part to the first \$5,000 portion of a \$10,000 grant from the Gamma Mu Foundation, Vermont CARES has continued strong progress already toward that overarching goal. We have completed more than 160 testing clinics and fairs around the state, including at colleges, parades, festivals, dance clubs, farms, homeless shelters, public swimming holes, and Pride events, and this has helped us provider more than 400 tests to date. Our syringe exchanges now serve more than 950 Vermonters, and have reduced danger of overdose deaths by distributing Narcan (having stopped 88 overdose deaths to date).

We continue linking newly diagnosed HIV-positive individuals into medical care much faster than the national average and goal (still an average of 7 days as opposed to 90 days nationally), and over 97% of those we serve are adherent to their HIV medication (meaning they are healthier and are also less likely to transmit HIV to others).

Through all these means, we see strong potential to firmly reduce HIV infections in the final years of this significant rural endeavor. None of this would be possible without the support of the members and leaders of the Gamma Mu Foundation, and we are profoundly grateful.

Community Services Grants

Easton Mountain, Greenwich, NY

Grant Amount \$7,000

Gay Men of Color was held at Easton Mountain Retreat from Friday evening, April 13th to Sunday afternoon, April 15th, 2018. The retreat served 25 gay men of color, five facilitators who were awarded scholarships, 15 paying participants, one guest and five awarded full scholarships. The attendees came from various states, including one from Maryland, 14 from New York City, one from Massachusetts, one from New Jersey, one from Pennsylvania, one from Texas, and two from Vermont. The ages ranged from 23 to 55 years old.

At the Opening Circle, which occurred at 8PM, 1 hour after the first meal of the retreat, the participants enjoyed an evening activity and free time, followed by a full day of activities and free time on Saturday, and morning and early afternoon activities on Sunday, followed by a Closing Circle at which the post-survey was disseminated. It can be determined that the retreat was very successful for building community, connectedness, and support amongst gay men of color; and a need for more work mental health education, and on learning to navigate as being both a man of color and a gay man in the world – being a man of color in the gay world, and being a gay man in the world of color.

Equality NC, Raleigh, NC

Grant Amount \$8,000

Equality NC is on track to exceed all project goals by the end of the academic year. 1. Increase the competency of educators to support LGBTQ students through 10 trainings reaching 150 school personnel - To date, Equality NC has conducted 11 school-based trainings in rural areas of North Carolina during the 2017-18 academic year (additional trainings were conducted in urban school districts). In rural districts, 492 school staff members were trained on creating safer and more welcoming environments for LGBTQ students.

2. Increase awareness of curricular resources inclusive of LGBTQ people reaching 100 school personnel through regional conference and school trainings - In partnership with Time Out Youth Center and the University of North Carolina - Charlotte Multicultural Resource Center, Equality NC presented the fifth annual Carolina Conference on Queer Youth on Friday, October 13, 2017. This regional conference focuses on supporting LGBTQ youth in schools. Of the record 302 participants, 142 were educators, school support staff, and other healthcare professionals.

Significant result highlight: A specific outcome we identified at the start of the project was for at least one individual school to move beyond the “exploration” stage toward the “implementation” stage of the Welcoming Schools curriculum through the HRC Foundation. To date, two school districts have elected to implement the Welcoming Schools program district-wide by

training all Student Services department staff, including all school counselors, psychologists, and social workers.

LGBT Center of Central PA, Harrisburg, PA **Grant Amount \$7,000**

Through the Aging with Pride initiative, the LGBT Center has successfully promoted a positive and healthy quality of life for local LGBT seniors by ensuring that they continue to be supported, respected and connected as they age. In order to do so, we have re-shaped how we deliver these services to meet the needs of our LGBT seniors. The Aging with Pride program had shifted from monthly volunteer-led meet-ups to a monthly staff-led luncheon for LGBT seniors. Moving from a volunteer-led model to a staff-led model has increased the quality of programs and maintained steady attendance with 55 participants. Activities for these luncheons have included playing cards, having potlucks and discussing current events. LGBT seniors always have input into what activities take place. To complement this, we have been growing the Aging with Pride cultural outings – which are still organized and driven by the LGBT seniors themselves, and have been extremely successful.

In summary, during the first half of this grant period the LGBT Center has succeeded in effectively shifting our Aging with Pride program to a staff-led model, increasing the quality of the program and maintaining a good level of attendance. In addition, we have supported the LGBT senior-organized cultural outings as they have grown to provide more social connection between monthly meetings. We are engaged in the PA Department of Aging's state-wide planning process for an LGBT Aging Conference, and have partnered with Hospice of Central PA to deliver training for care providers on better understanding and serving LGBT seniors.

OutCenter, Benton Harbor, MI **Grant Amount \$8,000**

Teen Pride GSA of Southwest Michigan continued to meet mostly on a monthly basis during the reporting period, attracting teens from across the area providing a safe and supportive space and opportunities to socialize for LGBTQ+ youth, as well as educational and leadership development curriculum to nurture personal growth, and skills and best practices to use in navigating their life in school and family systems. During August through December 2017, the total attendance was 38, with an average of 7.6 youth attending. In 2016, the average attendance was closer to 9 per meeting. There was no January or February meetings scheduled due to staff transitions, and a new hire was done 10 days prior to the March meeting. Promotion of the March meeting suffered as a result, however the program is back on track with additional meetings added per month through June.

Technical Assistance to Schools for the establishment of GSAs continued to increase the capacity of school communities to provide safe places on campus for LGBTQ+ youth in harder to reach rural communities, in order to reduce the sense of isolation, and add to school resources to accomplish this. Robert Sepulveda, Andrews University intern, has led this part of the funded program.

He worked during the beginning of the school year, September 2017 through November 2017 with School Counselor, Marylin Haslett, to establish a GSA at Brandywine Middle School.

LGBTQ+ Safe Schools Workshops had a much more successful time during this reporting period as work continued to increase the capacity of school communities to provide LGBTQ+ safe schools and assist families with acceptance of LGBTQ+ youth.

OUTright Youth of Catawba Valley, Hickory, NC Grant Amount \$7,250

OUTright Youth provided "How to be an Ally" professional development training to 45 school resource officers and school nurses in two school districts in our region in August and October 2017 and 50 educators and staff of Caldwell County Schools in February 2018. In addition, we provided "Souls of Our Students" bullying prevention training to 80+ educators and staff at NC School for the Deaf in March and 90 6th and 7th grade students at Hickory Day School in April. Both institutions have committed to schedule "How to be an Ally" training for their educators and staff in the fall of 2018.

Recognizing the need and importance of providing "How to be an Ally" professional development training to educators in the Catawba Valley region, the North Carolina Department of Public Instruction has generously offered to partner with OUTright Youth to provide their facilitators for future "How to be an Ally" professional development training at no cost to OUTright Youth.

• We have made significant progress in establishing solid relationships with school districts in our region. UTright Youth helped facilitate the formation of 4 new Gay Straight Alliances at area high schools. OUTright Youth helped facilitate the formation of 4 new Gay Straight Alliances at area high schools. In 2017 we had 493 visits to our youth group meetings at the Center. In the first three months of 2018 we have had 217 visits youth group meetings. We have added a 2nd weekly youth group meeting at our center and provide a "family" dinner for the youth at both weekly meetings. We have established an internship program with the Department of Social Work at Appalachian State University to provide 2 MSW students as interns for each school year.

Proud Theater, Monona, WI

Grant Amount \$6,000

Proud Theater continues to grow as an organization, and we are delighted at the outcome of so much of the work we are doing in our communities. While there have been a number of unforeseen challenges this season, we remain completely optimistic about our progress. As the season continues, we are confident that we will meet and more than likely exceed the performance and workshop goals detailed in our initial proposal.

This season, we have intentionally expanded our reach across the state as we move to make our presence known in underserved and more rural parts of Wisconsin communities through our Proud Theater Performs initiative. The comments and feedback we have received from those that have experienced our performances, workshops, and talkbacks clearly indicate the effectiveness of our theater-based youth development program, and is raising awareness of the triumphs, concerns, and challenges of young people who identify as part of the

Lesbian, Gay, Bisexual, Transgender, Queer/Questioning+ community (LGBTQ+).

SAGE Maine, Portland, ME

Grant Amount \$10,000

SAGE Maine has continued to increase the breadth and depth of its programs across the largest state in New England partially due to momentum from last year's Gamma Mu grant. In addition to extensive outreach in Portland, the largest city in Maine, the Bangor Area group has shifted its bimonthly drop-in meetings to a more accessible location in nearby Orono. With enthusiastic support from the town of Orono, rental for the venue has been waived. Similarly, church support for the Damariscotta group in Mid-Coast Maine and the Augusta group have eliminated the need for rental support for outreach programs in those locations. These programs have grown in their support for LGBTQ seniors throughout the state.

SAGE Maine has been in transition over the past several months to an all-volunteer organization without the infrastructure provided by an executive director while we begin to explore merger with a statewide organization supporting the LGBTQ community. The major portion of the Gamma Mu Grant for 2018 is dedicated to staff support for outreach programming. Given turnover in Board leadership and programming committee, filling the position has been deferred to allow coverage of peak activity in the summer and fall. Thus, less than \$100 of this year's funding has been paid out primarily to cover meal expenses for those unable to meet the costs at various SAGE meals.

The SAGE Maine brochure has been edited and is out for design and printing in time for PRIDE month where SAGE Maine will be represented at a variety of events throughout the state. Again, this expense against the Gamma Mu grant is not yet reflected for the year as it has not yet been printed. We continue to be appreciative for support from the Gamma Mu Foundation and for the impact it has had on improving the lives of older LGBTQ adults across the state of Maine.

Sacramento LGBTCenter, Sacramento, CA

Grant Amount \$6,400

With funds from Gamma Mu we were able to augment salaries for two staff members; our Peer Health Educator & Testing Coordinator who is our primary HIV/HCV tester, and also our Education & Training Coordinator who is responsible for outreach and training around safe-sex practices, PrEP and PEP, and we were able to send out our Mobile Outreach Unit to reach at-risk populations outside of standard work hours and outside the confines of the LGBT Center. The addition of the Gamma Mu funds have allowed us to make strong progress with: the number of tests conducted; the number of testing events; number of unduplicated clients participating in support group meetings; and ensuring that 100% of individuals tested receive referrals. Offsite testing, using our Mobile Outreach Unit has proven to be extremely effective with many individuals tested in a short time period when we test at events using the Mobile Outreach Unit. The Center provides ongoing support and services to com-

munity members who have been stigmatized based on their HIV/AIDS status. Their sense of low self-worth, shame, family and social rejection, and lack of access to food and housing, only increases levels of stress, depression, and mental health issues. Services offered by the Center help to provide a consistent, reliable safe space for people living with HIV/AIDS to share a meal, find social support, receive health education, and seek additional resources.

Stonewall Alliance of Chico, Inc., Chico, CA **Grant Amount \$5,950**

Funding from the Gamma Mu Foundation has ensured the uninterrupted continuation of our programs and services. Specifically funds were used for a portion of rent, insurance, telephone, staff, and travel.

Stonewall Alliance of Chico (Stonewall) continues to build on past successes, including seeing larger numbers of participants at all of our events as well as expanded services for specific subpopulations. Some highlights include: As part of Trans GNC Week, Stonewall, as in the past, held trainings for health care professionals to increase provider competency and capacity in our service area. This year our Thursday evening training focused on Educators and Trans GNC students. Attendance was up from 60 to 78. Friday, which focused on medical, mental and social health increased from 102 to 121. Our new advocacy coordinator has reinvigorated our outreach services to the contiguous, rural Glenn County in partnership with the Orland Unified School District. We are providing both advocacy office hours at their family resource center as well as providing additional trainings for staff, teachers and counselors. There is a large Spanish speaking population in Glenn County. Therefore, we are in the process of translating our trainings into Spanish so they can be provided in both English and Spanish. We are working on how to provide similar services in contiguous, rural Tehama County.

Wyoming Equality, Cheyenne, WY **Grant Amount \$8,500**

The mission of the Wyoming GSA Network is to create new GSAs, support existing ones, and to educate, empower, and organize student leaders across the Equality State.

Creating New GSAs - Our GSA Coordinator worked with community stakeholders to help start a GSA at Kelly Walsh High School in Casper, Wyoming (population of 59,000 people) and successfully held the first meeting of its Pride Club (another name for a Gay-Straight Alliance Club). Twenty-three students attended this meeting, as did several community stakeholders. Our GSA Coordinator Jordan Ostrum attended and gave out resources. Our GSA Coordinator offered support to teacher sponsor at Thunder Basin High School in Gillette, (population of 32,000) which held its first GSA meeting on March 15, 2018. We have already sent them \$500 in Gamma Mu funds to help their GSA to grow and develop. We are still in the planning stages of helping to form several other GSAs across the state of Wyoming.

Strengthening and Supporting Existing GSAs -Our GSA Coordinator has made over twenty visits to the existing GSAs across southeast Wyoming, specifically, those at Laramie High School in Laramie and South High

School, East High School, Central High School, Triumph High School, McCormick Jr. High School, and Laramie County Community College in Cheyenne. Through these visits he has been able to provide support and resources, in person, to over 100 LGBTQ and allied students. Jordan has also organized events to help foster a sense of community amongst GSAs. He hosted 5 different social events for GSA students throughout the fall of 2017. Developing a Website for Wyoming GSA Network - In January 2018, the Wyoming GSA Network launched their website, <http://www.wygsanetwork.org/>. The website hosts a growing list of resources for students and educators, including a Frequently Asked Questions section about starting and supporting a GSA, a write-up on how GSAs can support immigration justice, and links to other LGBTQ and student-oriented organizations. We are proud of the website and believe that it will help us to advance the missions and visions of both the Wyoming GSA Network and Wyoming Equality.

Research and Public Education

One Iowa, Des Moines, IA

Grant Amount \$9,500

In accordance with the project plan, One Iowa has made good progress working with healthcare providers to create more inclusive and safe healthcare options for LGBTQ Iowans. We have partnered with the Iowa Department of Public Health to cross reference our LGBTQ Health Resource survey with their Care For Yourself facility data to strategically choose healthcare providers to reach out to about training and policy guidance.

These facilities were chosen largely due to the number of LGBTQ clients they serve (data courtesy of IDPH) and geographic diversity. Outreach has proved fruitful thus far, and we are currently in talks with providers in Humboldt and Black Hawk counties to schedule LGBTQ inclusivity trainings and provide policy guidance.

We hosted our 6th Annual LGBTQ Health & Wellness conference on Saturday, February 24, 2018. Over 100 healthcare professionals attended the conference, many traveling from rural areas to attend. The conference included workshops that focused on rural healthcare. One was a biomedical update workshop discussing how TeleHealth can provide more inclusive and affordable options for LGBTQ Iowans in rural areas, especially PReP access. Another workshop brought together providers from LGBTQ-specific clinics (including providers from Allen we trained in October) to share their knowledge and encourage rural providers to follow suit and create LGBTQ-specific healthcare opportunities.

Safe Schools South Florida, Ft. Lauderdale, FL

Grant Amount \$7,000

The timetable for this project has been pushed back because of two major occurrences. Unfortunately, Hurricane Irma significantly impacted all work in September 2017. Staff and South Florida implementation team members were displaced, and lives were disrupted.

On a more positive note, through increasing collaboration with Miami-Dade County Public Schools, Safe Schools South Florida Executive Director Brad Koogler was invited to train M-DCPS K-12 school administrative staff. This is incredibly significant as only a very small percentage of school dis-

tricts across the county do this. To meet the district's scheduling, throughout October and November 2017 SSSF provided cultural competency training on LGBTQ student issues to all elementary school, middle school, high school, and adult/vocational and alternative education school principals and assistant principals. The vast majority of these individuals were career educators with 25-45 years of service in the education system. For 99% this was the first professional development they ever had on LGBTQ issues. This experience was incredibly eye-opening and helped inform the content revision of the both the 101 and Gender Diversity curricula.



<p>Fiscal Year 2018 Scholarships 20 Scholarships Total \$35,000</p>
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This year we received 196 applications; 64 Undergraduate, 61 Graduate and 71 (both undergrad and graduate) for our new LGBT scholarship. Due to available funding, we were able to award 20 of these; ten Undergraduate, nine Graduate and one LGBT (which went to a Graduate). Seven of these apply to our Named Awards and six awardees have received previous awards. As with the Grants Program, Named Awards allow an individual to name an award after donating a total of \$25,000 for a 5-year award or \$50,000 for an award that will be given in perpetuity. These awards are not "funds" and are not self sustaining. They allow a donor to honor a loved one or special individual by naming a grant or scholarship the Foundation would be awarding in any case.

The same automated process provided by Fondant Technologies is used for applying for and evaluation for both grants and scholarships except scholarship evaluations are based on five questions as opposed to ten.

Special thanks go to our 14 evaluators who devoted many hours to this challenging task: Douglas Morton (Chair), John Block, Bill Courtney, Martin Culbreth, John Ellis, Tom Hyatt, Bill Jaume, Rick Joralmon, Jim McGrath, Bobby Mechan, Charlie Potter, Frank Rambusch, David Saylor, and Tom Sikes. We could not have done it without our volunteers!

The following pages contain additional information on our 20 awardees.

Pages 18/19 contain Graduates and 20/21 contain Undergraduates.

Note: Named Awards and number of cumulative awards are included.



Tyler Hayes
\$2,500
Robin McDonald Scholarship
Harvard medical School, MD
3rd Award



Tyler Degener
\$2,500
GM 50th Anniversary Scholarship
Drexel University, MD
2nd Award



Dustin Nowaskie
\$2,500
Folisi/Goodwin Scholarship
IMO Ray Williams
Indiana University, MD
2nd Award



Tyler Brown
\$2,500
Cliff and Aileen Pettit Scholarship
Pepperdine University; J.D.



Tyler Boyer
\$1,500
Albany Medical
College, MD



Andrew Plaque
\$1,500
University of Michigan Law School
JD



Adam Morrow
\$1,500
University of Cambridge
Master of Finance



Kyle Hunter
\$1,500
UC, San Francisco
Master of Public Health & MD



Patrick Martin-Tuite
\$1,000
UC Berkeley & San Francisco
Master of Health & MD



Zachary Einsig
\$1,000
Cornell Law School, JD



Albert Appouh
\$1,000
Harvard University
Masters in Health Education



Nicolas Macias
\$2,500

Steven A. Lotterer Scholarship
University of South Florida
B.A. Political Science



Michael Cook
\$2,500

Art Huskey/Herman Phillips Scholarship
Eastern Kentucky University
Bachelor of Social Work



Franco St. Domingo
\$2,500

Tonamora Scholarship
University of Maryland
BA of Political Science



Jacob Alberg
\$1,500

University of Wisconsin, Madison
B.A. in Political Science



Noah Pyzik
\$1,500

Marymount Manhattan College
B.A of Musical Theatre
3rd Award



Frederico Michelin
\$1,500

George Washington University
B.A. of Political Science



Joshua Selke
\$1,500
DePauw University
BA in Religious and Gender Sexual
Studies



Ryan Palmer
\$1,500
Pamona College
BA of Public Policy Analysis
2nd Award



Robert Reid
\$1,000
Drexel University
BS of Management
3rd Award



ANNUAL CONTRIBUTIONS

July 1, 2017 to June 30, 2018

Deceased contributors are indicated with an asterisk *

\$5,000 and above

Dr. William Alford
Brad Bates & Deanne Hall
John V. Cassara
William Jaume
Robert L. McCulloch
Stanley L. Papel
Craig Simrell & Mark Greganti
J. Murray Vise
William & Sylvia Zalc Philanthropic Fund

\$2,000 - \$4,999

Richard Alther & Ray Repp
Bill Barden
Dr. John Block & Chuck Kuglen
Tom Goodwin
Gregory Grosh
Scott Kahle & Jim Jones

\$1,000 - \$1,999

Denny Barnett
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John Connell & Eric Versch
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Marc Tammes & Michel Lopez
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Robert L. Tracy
Dr. Jack Varga & Dr. Chi-Yi Lin
Robert Walker

\$500 - \$999

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John D. Ryan
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Ronald Webb & Paul Dunham
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James Quale
David Saylor
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Barry Dunn
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Dr. Carlysle Barfield
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John Sullivan
Dr. David I. Tossman
John Turnello
William De Fillipis & John Milano
Garrett Glaser
Grace Alessi-West
Douglas G. Morton



Memorials Received During FY 2018

Donor

Thomas M. Gray
 Robert Tracy
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 Bobby Meehan
 Bryan Koeppl
 Tom Hyatt
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 Cliff H. Pettit
 Martin W. Culbreth
 Wayland Jenkins
 John Sullivan
 Martin W. Culbreth
 John N. Ellis

In Memory of

David Koontz
 David Koontz
 Dorothy Fee Meehan
 Dorothy Fee Meehan
 Dorothy Fee Meehan
 George Koeppl
 Jimmy Langham
 Lai V. Cao
 Robin McDonald
 Vic Chisesi
 Vic Chisesi
 Vic Chisesi
 Virginia Rambusch
 Virginia Rambusch

Donations "In Honor Of" Received During FY 2018

Donor

Carl Morelli
 Dr. John Block

In Honor Of

Cliff Pettit
 John Robert Hill



Cliff Pettit Fellow Program And Foundation Membership

The Cliff Pettit Fellow Program was established in 1989 as the major source of income for the newly created Gamma Mu Foundation. At that time, all members of Gamma Mu Fraternity were also members of the Foundation. In 1995 that arrangement was revised, limiting Foundation membership only to Cliff Pettit Fellows.

Becoming a Cliff Pettit Fellow requires a contribution to the Foundation of \$1,000, which can be lump-sum or accrued over time. Designation as a Cliff Pettit Fellow is permanent and provides for active Foundation membership for one year. After that time, an annual contribution to the Foundation is required to remain an Active Cliff Pettit Fellow and active member.

The Cliff Pettit Fellow program and Foundation membership is open to any individual desiring to support the Foundation's mission.

Foundation membership entitles benefits including the right to vote for Directors and participate in decisions affecting the future of the Foundation. It also allows individuals to serve on all committees including grants and scholarships, thereby having a voice in how Foundation funds are dispersed.

In addition to the ability to serve on Foundation committees, vote on decisions that come before the annual meeting, and participate in the Foundation's future planning, active Cliff Pettit Fellows are invited to attend the Foundation's annual summer retreat and participate in the Board's annual planning session. They are also invited to attend "Active Fellows Only" gatherings held at select Fly-ins provided they are also Gamma Mu members.

The responsibility for making your annual contribution rests with the donor. The Foundation does not send renewal requests because of the sliding 12-month donation window. Should you be in doubt as to when you made your most recent donation you are invited to e-mail our administrator, Michael Pack, at:

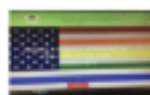
GMFmichael@aol.com using "My Donation Status" as the subject line.

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A Tribute To Cliff Pettit



Cliff Pettit formed Gamma Mu in 1967 as a go-to for gay men coming to Washington, DC on business. There was little social life for an out-of-town gay professional in DC at that time. Cliff founded Gamma Mu on the principle of bringing together "people who enjoy people" and building international friendships. He found support for the concept and by the fall of 1969 a group event, termed a "fly-in" was held in Atlanta. The rest is history. For over 50 years

Gamma Mu remains the preeminent social and fraternal organization for professional gay men.

During the 1980's, Gamma Mu, along with the entire gay community, was being ravaged by HIV/AIDS. In 1988 Cliff, along with John Chapman and other Gamma Mu members decided they could have an impact by pooling personal charitable contributions into a major national foundation. Recognizing the challenges facing gay individuals, particularly in rural America, the Gamma Mu Foundation was incorporated as a 501 (c) 3 public charity.

This relationship between Gamma Mu, and the success of the Foundation, would not exist if it had not been for the ongoing support of Cliff Pettit on a continual basis.

The Cliff Pettit Fellow program began in 1989 as the major source of revenue for the newly created Foundation. Since that time, over 600 individuals have become Fellows. Total revenue from CPF donations, contributions, fund raisers, and investments, is \$6.4M, and over \$3M has been distributed to our grant and scholarship winners. The Foundation donor base is a direct result of Cliff's encouragement to support the effort from within the Gamma Mu social organization.

Without this support and encouragement by Cliff, the Foundation would not be here today, and all of us who are supporters thank him for his long term commitment. We also congratulate Cliff on his long term success in making the Gamma Mu Fraternity the success it has been, is today, and will continue to be in the future.

We are proud to have Cliff as a member, supporter, and permanent Board member of the Foundation.

<p>Fiscal Year 2019 Grants 28 Grants Totaling \$165,000</p>

This year, we received 65 grant applications totaling \$547,000; we were able to fund 28 grants for a total of \$165,000. As done since 2014, the entire application and evaluation process is accomplished online, eliminating the need for paper. In addition, the evaluators are able to access the applications anywhere as long as they have an internet connection. Based on the responses provided to 10 questions, evaluators rate each answer on a scale from 1-10. The individual scores are then aggregated to produce a group score which is then used to determine those proposed organizations that will receive grants. The proposal is then approved by the Board of Directors. As a result, eight grants were awarded to HIV/AIDS Services, eighteen to Community Services, and two to Research and Public Education organizations.

Special thanks to our 12 volunteer evaluators, listed below, who devoted many hours to this effort.

Scott Kahle	Bobby Meehan
Martin Culbreth	David Prindable
John Ellis	Wade Simpson
Peter Harvey	John Steinle
Mark Hendon	Bill Jaume
Douglas Morton	Jack Lewis

The Foundation also wants to thank out-going Committee chairman, Scott Kahle, for his dedication and leadership. Scott was instrumental in our transition to an automated grants management system. We also wish to welcome Peter Harvey as our incoming Grants Chairman.

FY 2019 Grant Awardees are listed on the following page

HIV/AIDS Services

Colorado ManREACH ***	Nederland, CO	\$9,600
The Source LGBT+ Center *	Visalia, CA	\$8,000
South Central Educational Development*	Blueville, WV	\$7,500
LGBTQ Grant County	Silver City, NM	\$2,000
Bradbury-Sullivan LGBT Center	Allentown, PA	\$6,000
AIDS Leadership Foothills-area Alliance	Hickory, NC	\$5,000
AIDS Support Group of Cape Cod *	Provincetown, MA	\$5,000
Food For Thought	Forestville, CA	\$2,500

Community Services

All Under One Roof ****	Pocatello, ID	\$10,100
WAVES AHEAD, CORP. *	San Juan, PR	\$10,000
Lucie's Place	Little Rock, AR	\$7,800
Covenant House	Charleston, WV	\$6,000
Four Corners Rainbow Youth Center *	Durango, CO	\$8,000
Wyoming Equality	Cheyenne, WY	\$6,000
Make Beautiful Tribe	Penobscot, M	\$1,500
Outright Vermont	Burlington, VT	\$7,000
Youth Outlook	Naperville, IL	\$4,500
Youth Outright, WNC	Ashville, NC	\$7,000
TransAction South Dakota *	Sioux Falls, SD	\$4,500
CenterLink	Fort Lauderdale, FL	\$6,000
Coastal Bend Wellness *	Corpus Christi, TX	\$6,000
LGBT Center of Raleigh	Raleigh, NC	\$3,500
FREE2LUV *	Seattle, WA	\$3,500
Campus Pride	Charlotte, NC	\$5,000
North County LGBTQ Resource Center	Oceanside, CA	\$4,000
One Iowa	Des Moines, IA	\$4,000

Research & Public Education

Safe Schools South Florida **	Ft. Lauderdale, FL	\$10,000
Equality Maine Foundation *	Portland, ME	\$5,000

* Designates a first-time applicant.

** The Richard Karpawich Award for Research & Education

*** The Gamma Mu 50th Anniversary Award

**** The Jones Kahle Award IHO Martin Culbreth

Fiscal Year 2019 Scholarships
Twenty-Five Scholarships Totaling \$45,000

This year we funded 25 scholarships at \$45,000, a \$10,000 increase over last year! We received 187 total qualifying applications, 40 gay undergraduate and 42 gay graduate applications, as well as 105 applications for our two LGBT scholarships. In addition to the 2 LGBT scholarships we awarded 11 undergraduates and 12 graduates scholarships. Thanks to donors who have contributed \$50,000 each, we were able to issue 8 “Named Award” Scholarships.

As always, the scoring committee concentrated on applicant plans to increase respect for individual and/or human differences in society, challenges in discrimination, GLBT activates and the applicants indication of success scholastically or in life.

During the Foundation’s Summer Board Meeting the scholarship committee recommended and the Board approved a change to the scholarship application process. Next year applicants will only be able to apply for one scholarship type, either gay undergraduate, gay graduate or LGBT.

A very special thank you goes out to our 14 Scholarship Committee members this year who are listed below. Each member devoted many hours to the challenging task of selecting our scholarship recipients. We could not have done it without them! In fact, five of the scholarship committee members also served on the Grants Committee. Also, thank you to all of our contributors who make these scholarships possible.

If you would like to know more about how to create a named scholarship in the future, please contact Doug Morton at 512-669-1134

Douglas Morton, Chair	Rick Joralmon
John Block	Jim McGrath
Patrick Burke	Bobby Meehan
Martin Culbreth	Stan Papel
John Ellis	David Saylor
Tom Hyatt	Tom Sikes
Bill Jamuc	Jay Starbuck

The following page lists our 25 FY 2019 scholarship winners

Undergraduate

Christian Zimmerman	University of Maryland	\$2,500
<i>Gamma Mu 50th Anniversary Scholarship</i>		
Jacob Bjork	Washington University, St. Louis	\$2,500
<i>Husky/Phillips Scholarship</i>		
Miah Miller	Columbia University	\$2,500
<i>Tonamora Scholarship</i>		
Nathan Grine	Ohio State University	\$1,500
Mason Hart	Rutgers University	\$1,500
Jacob Carson	University of North Carolina	\$1,500
Isaac Montano	Odessa College	\$1,500
Shayan Dawood	Seton Hall University	\$1,500
Ibn Coleman	Rutgers University	\$1,500
Alex Hartofelis	Hartford University	\$1,500
Nicholas Trotter	Susquehanna University	\$1,500

Graduate

Daniel Hall	Harvard Business School	\$2,500
<i>Robin McDonald Scholarship</i>		
Justin Jia	Harvard Business School	\$2,500
<i>Cliff and Aileen Pettit Scholarship</i>		
Nicolas Cicchinelli	Fletcher School of Law	\$2,500
<i>Steven A. Lotterer Scholarship</i>		
Jimmy Biblarz	Harvard Law School	\$1,500
Austin Burnette	Arizona State University	\$1,500
Kyle Fassett	Indiana University	\$1,500
Patrick Martin-Tuite	University of California at Berkley	\$1,500
<i>2nd Award</i>		
Tyler Martinson	Icahn School of Medicine	\$1,500
Dillon Rosen	University of Michigan Law School	\$1,500
Nathaniel Smith	Texas Technical University	\$1,000
Adam Stoker	Alliant International University	\$1,500
Jonah Tanguay-Colucci	Yale School of Medicine	\$1,500

LGBT

Kenny Chen	MIT	\$2,500
<i>Folisi/Goodwin Scholarship IMO Ray Williams</i>		
Mark Meyers	Allegheny College	\$2,500
<i>Phillip Papal Memorial Scholarship</i>		

Fiscal Year 2018 Fundraising Events

In November, HUNTERS Nightclub in Wilton Manors, Fl once again held their Glad to Give Fundraiser benefiting the Foundation. The event drew about 150 attendees who enjoyed a fully catered private event with open bar and live entertainment

Gamma Mu Foundation is greatly appreciative of the support Mark Hunter and his team gives us on a continuing basis.



In January, we held our annual *CELEBRATION* event. This year it was again held at the beach front *Shore Club* condominium. This year we had over 155 attendees. The group enjoyed a performance by the Gay Men's Chorus Ensemble as well as a brief testimonial by 2 of our grantees allowing guests to hear about the results of our awards in the LGBT community.

For the 3rd year the event was an informal sociable beachfront gathering allowing guests to mingle and visit freely with each other.



These events produced over \$42,000 in revenue for the Foundation



Foundation President John Ellis presents FY 2019 grant check to members of Outright Vermont in Burlington, VT.



Foundation Vice -President John Block and he partner Chuck Kuglan presents FY 2019 grant check to All Under One Roof in Pocatelo, ID

SAVE THE DATE



Hunter's annual event benefiting Gamma Mu Foundation
Wednesday November 28, 2018
Wilton Manors (Ft. Lauderdale) Florida



January 26, 2019
The Sanctuary in Fort Lauderdale
A 3-Event Weekend